

Advancement through Direct Sales

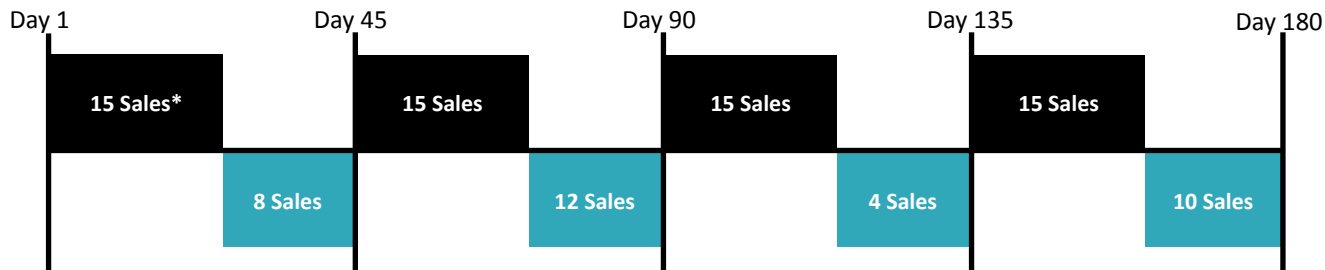
Effective
August 1, 2011

Pre-Paid Legal offers advance commissions on memberships sold. For new Independent Associates, we have a commission plan that introduces you to the business in a way that allows for significant income potential while you grow and develop your business.

Commission Advance Schedule

In your first six (6) months in the business: Receive full advanced commissions on your first 15 personal member sales in each 45 day period. If you sell more than 15 personal member sales in 45 days, those additional sales are paid monthly. At the end of this six month time frame, associates move into a schedule where all member sales may be paid as full advanced commissions. If an associate has less than 60 counters after the 6 month period, they will continue to receive advanced commissions on the first 15 sales per 45 day period until they reach the 60 counters. (NOTE: If 75% or more of your total member sales are made as employee benefit "group" sales, you qualify for full advanced commissions on all of your personal member sales – even within the first six months.)

Example:



* Assumes at least five (5) sales within your first 30 days for Fast Start Qualification.

** You will only receive advanced commissions for the first five (5) sales completed online each month.

Advanced Commissions are based on a 12-month advance. If a membership cancels before the advance is earned, a chargeback will occur (see compensation plan for details). Monthly Commissions are paid as membership fees are received.

Level Advancement Schedule

Jr. Associate: All new associates begin their Pre-Paid Legal business as a Jr. Associate. At the Jr. Associate level, you receive ½ advance on your first five sales UNLESS you sell five (5) personal memberships in your first 30 days. If you do that, you'll receive the 100% advance on the first five (5) sales as described in the commission advance schedule above.

Associate: Advance to the Associate level when you make five (5) personal sales in your first 30 days, OR by making 12 personal sales after 30 days.

Sr. Associate: Advance to Sr. Associate when you make 25 personal sales AND attend either a Fast Start Training Class OR the Group Marketing Training ("Group School").

Manager: Advance to Manager when you make 50 personal sales.

Director: Advance to Director when you make 150 personal sales.

Executive Director: Qualify monthly for Executive Director after you achieve director level by making 50 personal sales per month. Fifty personal sales in one month qualifies you for this level in the following month.

Subject to change at any time without notice. Subject to all PPLSI Policies and Procedures.