

PLAYER'S CLUB

Join the **CLUB!**

Become a part of the Pre-Paid Legal Player's Club and begin reaping your rewards! The Player's Club gives you the incentive to continue to build your business each month as you work toward your reward, a monthly car bonus! Start working now, and Pre-Paid Legal will soon be helping you drive the car of your dreams!

THE CAR BONUS!

Qualify for Player's Club with the number of points for the number of consecutive months listed below and drive the car of your dreams!

5 points for 12 consecutive months: Receive \$300/month!

5 points for 24 consecutive months: Receive \$400/month!

5 points for 36 consecutive months: Receive \$500/month!

- For purposes of qualifying for Car Bonuses, you must qualify for Player's Club 12 consecutive months, beginning with November 2010 qualification, and have a rolling 12-month personal persistency of 75% or greater. ("Rolling persistency" is defined as the persistency of personal business from the most recent 12 months.)
- You will receive the car bonus every month you have met the 12 consecutive months of qualification and your personal persistency, on a rolling, 12-month basis, is 75% or greater.
- Falling below the required persistency to receive the car bonus will not require you to re-start the consecutive month qualification.
- For example, if you qualify during months 12-23 in the Player's Club with 5 points and meet or exceed 75% persistency rate on your business during eight months, you will receive eight \$300 car bonus payments.
- Car bonuses will not be added to your cash accrued, and will in no way affect your debit balance. They are processed on approximately the 10th of each month.

Transitioning from **PLAYER'S CLUB Five**

Those who were qualifying for Player's Club Five (available prior to November 1, 2010) and receiving a bonus will continue to receive their car bonuses until such time as they complete 12 consecutive months under the new qualifications.

If an individual has qualified for 18 months at Player's Club Five at the end of October, 2010, they will continue to receive the \$100 car bonus for six months and then the bonus will increase to \$150 through October 2011 (subject to qualifications and persistency being met). If they qualify for November 2011, the car bonus will increase to \$300 per month.

If an individual has qualified for six months at Player's Club Five as of November 1, 2010 and continue to qualify under the new guidelines for the next 6 months, they will begin drawing the \$100 car bonus and will draw that bonus for the next six months through October 2011. If they then continue to qualify beyond that point, the car bonus will increase to \$300 per month.

Transitioning from **PLAYER'S CLUB Ten**

If someone has qualified for 6 months at Player's Club 10 as of November 1, 2010 and continue to qualify under the new guidelines for the next 6 months, they will begin drawing the \$300 car bonus as of qualifying in April 2011.

Those who were qualifying as Player's Club Ten (available prior to November 1, 2010) will continue receiving the amount they were earning and the amounts will increase as the number of consecutive qualifying months increases with the five point minimum.

PLAYER'S CLUB

THE POINT REQUIREMENTS

To be eligible for the benefits and rewards of Player's Club membership, you can earn your points **each month** through any of the following combinations:

Recruit a new Fast Start Associate _____ Earn 1 point

If the Associate is placed the point will be given to the placing Associate.

Help your new Associate Fast Start qualify _____ Earn 2 points

The Associate must be a Fast Start Associate to Fast Start qualify. The points will be issued in the month the Associate qualifies. If the Associate is placed the points will be given to the placing Associate.

Sell a membership _____ Earn 1 point

A membership is a new purchaser of a plan regardless of which plan is purchased or what combination. The first time an individual purchases a membership, 1 point will be issued. If an individual purchases an additional plan at the same time or at a later date, there will not be additional points issued.

NOTE: Commercial Drivers Legal Plan memberships will not count toward your point requirements, nor will they affect persistency.

THE RECOGNITION!

Your Player's Club status begins building after your first month of qualification! Player's Club recognition is based on the number of consecutive months you qualify.

Your recognition grows as you earn a higher status!

- First Month Qualifiers and above will be listed on the ***Pre-Paid Legal Web site.***
- Three Consecutive Month Qualifiers will be listed in ***The Connection magazine and receive a special Player's Club pin.***

No corrections will be made to Player's Club data unless brought to the Company's attention within 30 days of the business/data in question. Pre-Paid Legal Services, Inc. reserves the right to change any award to be given upon qualification in Player's Club.

IMPORTANT FACTS

In order to receive Player's Club points, membership applications and Associate Agreements must arrive at the Home Office and be processed on or before 2 p.m. (CT) the last business day of the month. All web applications must be placed and processed on or before 2 p.m. the last business day of the month.

If you fail to qualify during any calendar month, you lose your status and must start over again. However, to make it easier for you to continue qualifying each month, you can "CARRY OVER" points from the previous month. When you earn more than five points in any one month, up to five "extra" points will count toward the five point requirement for the next month. Extra points cannot carry over more than one month.

FOR EXAMPLE:

You earn 11 points during the month of June. Five of those points will count toward your June qualification, and another 5 points will count for your qualification the next month (July). However, the final 1 point will not count toward your qualification for August.

If an Associate does not achieve the 5 points in any particular month they will start over from month one point qualification.

* Reinstatements count as membership points provided that the membership has lapsed for six months or more and follow reinstatement guidelines included in the Success Guide. Pre-Paid Legal reserves the right to deduct points from any Associate who abuses the reinstatement system. Add-ons will not count.